

**MOVE YOUR MISSION** 

# FORWARD

## PARTNER WITH REA ANALYTICS

# CCBHC Conference Chicago



Key Takeaways from the CCBHC Conference

<u>William</u> and <u>Kevin</u> recently attended the CCBHC (Certified Community Behavioral Health Clinics) Conference in Chicago, where they connected with numerous partners in-person, SAMHSA GPOs (Government Project Officers), and experts on CCBHC-related topics. Illinois, Indiana Michigan, Minnesota, Ohio, and Wisconsin were represented at this event. The conference provided an opportunity for networking, sharing experiences, and reaffirming the efforts of many CCBHC partners.

William and Kevin represented REA, engaging in face-to-face discussions with CCBHC teams and applied experts on various CCBHC-relevant topics. This included first-time introductions as well as reunions with long-standing partners. These gatherings are crucial for cultivating and maintaining strong collaborative relationships within the CCBHC community.

A recurring theme throughout the conference was "confirmation." Many partners found reassurance in the breakout sessions and presentations, as the practices and strategies discussed mirrored those they were already implementing. This validation was encouraging, affirming that their approaches are effective and supported.

A significant announcement from SAMHSA was the inclusion of 10 new states into the national demonstration. This expansion underscores the growing recognition and support for the CCBHC model. While Michigan was already part of the demonstration, Illinois was notably added to the list.

Many partners left the conference with actionable items derived from peer advice and presenter information, providing fresh perspectives and strategies to enhance their CCBHC operations. Such takeaways are essential for continuous improvement and adaptation in the ever-evolving landscape of behavioral health services.

One key takeaway was that the grantees spotlighted at the conference had all integrated their community needs assessment into their organizational goals and objectives. This was notable because SAMHSA requires the needs assessment to be completed every three years, but many organizations on their second or third CCBHC grant are not required to complete this until two years into the grant. By then, goals and objectives for the project are already well established. Most organizations, therefore, simply check a box with the needs assessment rather than using it as a tool to guide their goals. However, SAMHSA is clearly impressed with organizations taking this initiative.

William and Kevin's participation in the CCBHC Conference highlights the importance of these gatherings for fostering collaboration, sharing knowledge, and validating current best practices. While there is always room for new information and improvement, the confirmation received by many partners demonstrates their commitment and alignment with the broader goals of the CCBHC initiative. As REA continues to support its partners, these conferences remain a pivotal platform for growth and development in the community behavioral health sector.



## Federal Grant Opportunities for Local Governments

Millions of dollars in grant funding are currently available not only for major cities with large budgets and dedicated grant writers but also for tribal governments and smaller municipalities. However, many of these eligible entities do not apply due to limited staff capacity and lack of experience with the complex grant application process. This has created a 'crisis of opportunity,' where many miss out on transformative grants because of these challenges.

How can small municipalities secure federal funding? Grant consultants and research experts bridge the gap, offering specialized services that allow tribal and local governments to access funding without the need to hire full-time grant management staff. Sifting through hundreds of grants for awards that benefit your community is a time consuming and arduous task. Once suitable grants are

found, attention to detail is needed to ensure that every requirement is met, and the proposal is complete, accurate, and optimized for funding success. Partnering with the right expert relieves the administrative burden of grant application and reporting requirements, allowing you to focus on providing services.

#### **5 Tips to Consider when Selecting a Grant Consultant**

**Expertise in Federal Funding Programs:** Select a consultant who has experience with major federal funding programs such as the Second Chance Act, Violent Crime Control and Law Enforcement Act, and Certified Community Behavioral Health Clinics (CCBHCs) Program. They should understand the specifics of these programs and how to navigate their complex requirements.

**Track Record with Similar Projects:** Seek consultants with a proven track record of securing grants for projects similar to yours. Their familiarity with agencies such as the Department of Labor, SAMHSA, Administration for Children and Families, and HRSA is crucial.

**Strong Network and Partnerships:** Ensure the consultant has partnerships with influential groups like Certified Community Behavioral Health Clinics (CCBHCs), local courts, and both local and international nonprofits, which can provide valuable networks and expertise.

**Flexibility and Adaptability:** The ability to adapt and pivot when guidelines and requirements change is crucial. Consultants should be able to navigate new opportunities and adjust strategies as federal programs evolve.

**Ethical and Transparent Practices:** Verify that the consultant upholds ethical guidelines and maintains transparency in their processes and fee structures. Their commitment to ethical practices can avoid conflicts of interest and ensure the integrity of your applications.

#### Here's why local governments benefit by partnering with REA Analytics:

• **Risk-Free Opportunity:** Our grant applications assistance is FREE, and our fees are contingent on your success. We only get paid if you are awarded the funds.

• **Grant Writing and Evaluation Expertise:** With a remarkable success rate of over 75%, we specialize in federal grants. We have specialized grant consultants for local government projects.

• **Simplified Grant Implementation:** We understand the complexities of grant applications. Our streamlined approach is designed to make the implementation process simple and efficient, allowing you to focus on providing services.

Ready to maximize federal funding for community projects? <u>Contact William</u> to discover which grants are currently available for tribal governments and municipalities.



#### FIND. APPLY. SUCCEED."

### **FY2024 Funding Opportunities**

This list of 2024 funding opportunities is regularly updated on the REA Analytics blog.

#### **Domestic Violence**

Open Solicitation <u>HHS-2024-ACF-ACYF-EV-0039</u> - Due date June 12, 2024 up to \$450,000 Family Violence Prevention and Services Discretionary Grants: Specialized Services to Abused Parents and their Children

#### **Tribal and Local Governments**

Open Solicitation <u>HRSA-24-098</u> - Due date July 26, 2024 up to 1,000,000 Nurse Education, Practice, Quality and Retention (NEPQR) - Workforce Expansion <u>USDA-RD-HCFP-HPG-2024</u> - Due date July 29, 2024 up to \$122,000 Rural Housing Preservation Grant <u>FR-6800-N-13</u> - Due date August 19, 2024 up to 7,000,000 Lead Hazard Reduction Grant Program <u>FR-6800-N-79</u> - Due date August 20, 2024 up to \$500,000 Eviction Protection Grant Program

#### **Violence Prevention**

Open Solicitation <u>O-OJJDP-2024-172084</u> - Due June 10 2024 up to \$1,000,000 Enhancing School Capacity To Address Youth Violence

<u>Schedule</u> a FREE application meeting to discuss your grant opportunities.

Email <u>rea@reanalytics.com</u> to be included in this funding alert and receive qualifying grant announcements.